

JEFFREY G. SHEPARD, CFA
2719 North Paulina St., 1S
Chicago, IL 60614
Cell (847) 644-9520
jeffrey.shepard@gmail.com
LinkedIn: www.linkedin.com/in/jgshep

EXECUTIVE SUMMARY

Full stack web developer looking to integrate with an existing development team. I work well independently and also have experience and sound judgment for using team resources effectively to complete projects and tasks. Primary focus is to add value to my development team while improving my skills and experience in order to enhance my personal full stack development.

PROFESSIONAL EXPERIENCE

FOODBOSS INC, Chicago, IL **2020-Present**
Web Developer

- Full stack web developer with emphasis on front end
- Building front end components and styling using React
- Built administrative dashboards using Retool
- Backend development using PostgreSQL and Knex
- Fully integrated into development team using Agile methodology

EASTGATE CAPITAL ADVISORS LLC, Winnetka, IL **2021-Present**
Senior Advisor **2017-2020**
Managing Director

- Financial Planning for individuals and families
- Defined Contribution and Defined Benefit plan development and management for business.

WILLIAM BLAIR & CO., Chicago, IL **2012-2016**
Sales Associate / Institutional Bond Sales

- Partnered with Bond Salesman to increase bond sales to institutions, resulting in total annual sales of \$600 million in corporate and tax-exempt bonds
- Developed sales tools to evaluate account portfolios for more targeted sales
- Reviewed and analyzing bond pricing to accurately reflect the value of portfolios
- Conducted analysis to identify deteriorating credits and present recommendations for sale or purchases
- Identify and recommend bond swaps to improve account investment performance

LA SALLE JACKSON PARTNERS LLC **2009-2012**
FIXED INCOME ASSOCIATES LLC, Chicago, IL **011-Present**
Partner (Managing Real Estate Broker License)

- Established two real estate development companies, which focused on residential properties (three flat residences)
- Purchased 9 condos and rehabbed properties for future resale or rental
- Performed analysis on geographic location, returns, type of property and utilized MLS to compare values

DIRECT FOREX, LTD., Chicago, IL **2007-2008**
Partner

- Managed institutional and individual client relationship to retain clients and grow book of business
- Established legal structure, contractual relationships with dealer/brokers, staffed accounting and finance personnel for smooth business operation and develop business strategies

SEGALL, BRYANT, & HAMILL, Chicago, IL
Portfolio Manager

2005-2008

- Served as portfolio manager for insurance company and high net worth fixed income portfolios
- Achieved Investment performance to exceed investment benchmarks for all portfolios and clients retained by firm

Education

UNIVERSITY of CHICAGO, Masters (Artium Magister), in Economics

NORTHWESTERN UNIVERSITY, Bachelor of Arts in Economics